

Quality Education  
Brought to you by:

# LOWER YAKIMA VALLEY ASSOCIATION OF REALTORS®



**New Instructor -**

**Edward McFerran**  
**Attorney**  
(real estate,  
business, and  
tax matters)

**\*\*\* 7.5 CLOCK HOURS \*\*\* 2 SUBJECTS / 1 CLASS DAY \*\*\***

## **Residential & Small Commercial Landlord Tenant Law—3.5 hrs**

When owning rental properties, either Residential or Commercial, it is beneficial to understand Washington Landlord Tenant Laws. This course will cover the relationship of landlords and tenants of Residential or Commercial properties & how the laws affect either the landlord or tenant and sometimes both.

## **Foreclosures & Short Sales of Real Estate in WA—4.0 hrs**

With the market changing and some of the creative loans that have been made in the past few years, Foreclosure and Short Sales will become more and more prevalent. This class will give you information necessary to understand the process and how to fit it into your business.

*Presented as  
1 - FULL DAY -  
class*

## **REGISTRATION INFO - date & place!**

**WHEN:** September 9, 2008 - TUESDAY

Check in 8:00 a.m., Begin 8:30 a.m. (Conclude @ 5:00 pm)

**WHERE:** Banner Bank, 911 E Edison Ave, Sunnyside, WA 98944

**COST:** REALTORS® (any association)

NON REALTORS®

**\$60.00** Early registration prior to 9-1-08

**\$70.00** Early registration prior to 9-1-08

\$70.00 Registration received after 9-1-08

\$80.00 Registration received after 9-1-08

\$80.00 Registration **DAY OF CLASS**

\$90.00 Registration **DAY OF CLASS**

~~ PAYMENT MUST ACCOMPANY REGISTRATION ~~

~~ NO SHOWS FORFEIT ALL COSTS ~~



Please Print

**Foreclosures & Short Sales / Landlord Tenant Law—SEPTEMBER 9, 2008**

Name \_\_\_\_\_

Firm Phone \_\_\_\_\_

Firm \_\_\_\_\_

Firm Fax \_\_\_\_\_

Office Address \_\_\_\_\_

Your E Mail \* \_\_\_\_\_

\*REQUIRED - for Confirmation & other notices

City \_\_\_\_\_ State \_\_\_\_\_ ZIP \_\_\_\_\_

**Check or CC \$** \_\_\_\_\_

**CHARGE**

**MY CREDIT CARD:**  VISA  M/C  Other (list) # \_\_\_\_\_ **EXPIRATION** \_\_\_\_\_ / \_\_\_\_\_

**SIGNATURE REQUIRED: (for credit card payments only)** \_\_\_\_\_

Your local Association / Board \_\_\_\_\_ NRDS # \_\_\_\_\_

(LYVAR, YAR, TCAR, etc)

Make checks payable to: **LOWER YAKIMA VALLEY ASSOCIATION OF REALTORS (LYVAR); P. O. BOX 1249, SUNNYSIDE, WA 98944**

For information: Call LYVAR @ 509-839-3959 or E Mail questions to: [LYVAR@YakimaValleyRealtors.com](mailto:LYVAR@YakimaValleyRealtors.com)

WR reserves the right to make instructor substitutions without notification to registrants in the event of unforeseen circumstances.

It is your responsibility to verify LYVAR received your registration. Class info also available online at [www.warealtor.com/education](http://www.warealtor.com/education)

## **EDWARD McFERRAN—NEW INSTRUCTOR!**

Edward is an attorney whose professional practice focuses on real estate, business, and tax matters. Mr. McFerran is the McFerran of the McFerran Family of Companies. Each company is an entity of itself with Mr. McFerran at the helm of each. He is a partner in the Tacoma law firm of McFerran & Burns, P.S. Mr. McFerran is President of Lawyers Title Agency of South Puget Sound which provides a full range of title & escrow services in Pierce, Thurston, and South King Counties of WA. With the creation of The Complex Escrow Group a very specialized escrow service is being provided for the Real Estate community.

Mr. McFerran is President and Managing Shareholder of Tax Deferred Exchange Services, Inc., a national Qualified Intermediary company headquartered in WA. In that capacity, Mr. McFerran's professional practice is focused on tax planning for clients throughout the United States in the tax deferred exchange arena, advising taxpayers, exchangers, accountants, trustees, Qualified Intermediaries and escrow agents. In addition, Mr. McFerran has himself served as Qualified Intermediary in literally thousands of transactions throughout the United States. Mr. McFerran is the Chancellor of McFerran University providing quality education for all of the Real Estate community. Mr. McFerran is a licensed Real Estate Instructor in WA and teaches classes on a regular basis.

Mr. McFerran is a frequent speaker on tax and law matters sponsored by bar association, accounting groups and various other private industry groups. Mr. McFerran is a graduate of Seattle University Alber's School of Business. He received his law degree with honors from the University of Puget Sound School of Law.